



October 27, 2015

Vital Safety Services c/o Mark Fera 2355 Derry Road East, Unit 6 Mississauga, ON. L5S 1V6

Re: Vital Safety Services acceptance to the Wilson Blanchard Preferred Suppliers List

It is my pleasure to provide a letter of reference for Vital Safety Services and to recommend their services to condominium and property managers alike.

In the past few years the Team at Vital Safety Services have become trusted service partners and a reliable source of accurate and sensible recommendations for many WB Managers. Their service technicians are prompt, professional and thorough and their annual inspection process allows managers to rely on their repair estimates as being fair and accurate.

Those managers that use Vital Safety have learned that they can trust them to be represent the themselves and the management company well to owners and residents

Sincerely,

Dean McCabe, RCM, ACCI, AIHM Vice President of Operations Wilson Blanchard Management Inc.